

ARCNA XXXIII
Convention Committee Agenda
April 21, 2017

Moment of silence followed by the Serenity Prayer

1. Service Prayer: Basic Text 6th Edition, page xxxvi, "GOD, grant us the knowledge that we may serve according to your divine precepts. Instill in us a sense of your purpose. Make us servants of your will and grant us a bond of selflessness that this may truly be your work, not ours - in order that no addict, anywhere, need die from the horrors of addiction. " – Ar L
2. Decorum Statement: In the spirit of unity, all members of the fellowship attending the is meeting are responsible for speaking and listening to others with respect. Members should refrain from addressing the Committee until they have been recognized by the chair, and have been given the floor. Please turn off or silence all cell phones and refrain from unnecessary side conversation during this meeting. – Kathy W
3. Reading of the Twelve Traditions: Heidi U
4. Reading of the Twelve Concepts of Service: Josh W
5. Introductions and Sign In sheet
6. Approval of April 7, 2017 minutes. -Approved

Roll call:

Executive Committee Reports:

Chair: Dave L- Went to merchandising meeting and was impressed with decisions being made

Vice Chair: Arlene L – attending sub-committee meetings regularly and staying in contact with Chair when can't make it.

Treasurer: Kathy W – 6,745.16 in the bank

Secretary: Sasha T – Thank your Dreana for stepping in while I'm gone, all is well with notes and such. Please make sure all subcommittees dates get to me to post on akna.org

Sub Committee Reports:

Arts and Graphics: Rob T

Arts and Graphics did not meet anywhere last two weeks but has made attempt to change logo voted on. And still not got very positive results or comments. There for I am reminding the committee of the 7th concept.

7) all members of a service body bears substantial responsibility for that body's decisions and should be allowed to fully participate in its decisions-making progress.

Thus saying this we did have quite a few people missing, not only from the "executive committee " but a few of the subcommittees also, and feel that without any discussion on art work, due to the tensions, that we (Arts and Graphics committee) could before a motion that a revote might be in our best interest.

Also looking into vectoring artwork on our end before send to "Print" . There are a couple of options here, Do it in house? or seek an outside source. Which will add to current budget?

ILS ROB T

Entertainment: Heidi U

Confirmed DJ and auctioneer. Will reach out to other NA areas for ideas on entertainment and budget.

Programming: Kevin R

I continue to post on several closed Facebook and have gotten some responses but no cds from that. I continue to reach out to friends in the fellowship as is Stacie and we have gotten some speaker submissions in that manner. We have just gotten a infusion of CD's from Kathy W. and we will work to review them. Our next subcommittee meeting is tomorrow (4/21/17) following the Walk Your Talk meeting and we are currently meeting every other week.

ILS

Kevin R.

Hotels and Hospitality: Josh W

Reviewed hotel proposal. Hilton was voted in as hotel for this years convention. Josh reports that Patrick B will be stepping for Josh for the remainder of the meetings. He reports he is grateful to serve at this level.

Registration: Michelle Z

Registration had a conference call on 4-20- 2017. Michelle and Arlene discussed having a backup plan with Shirts Up for swag choices. I contacted them and will report on what they have if we do not go with Beverly The Swag Lady. For now my budget stands the same as my last report given on 4-7-17. I also attended Merchandise's meeting on 4-19-17 in hopes of working out ordering in conjunction with registration. Blessed To Serve ,

Convention Information: Gary C

Not present

Merchandising: Maik McQ

Survey results-please see attached

*Hoodies, long sleeve t shirts, ceramic mugs and travel mugs are most desired and most sold based on previous order, previous sales and survey results

The Committee 's recommendation is to offer these high demand items only for preorder and not the full array of merchandise.

* Jewelry seems to be least requested with minimal purchases per previous results

The Committee 's recommendation is the we purchase a few pieces of jewelry for auction

* Embroidered patches also seem to be a "specialized item" **Committee recommends they be offered for auction rather than with general merchandise .**

* We have narrowed the vendor narrowed down to two possibilities . The goal is to order from 1 vendor if possible .

* Price comparison attached

*Vendor choice will depend on price for vectoring art work ***

ability to provide a one stop shopping

Quality of merchandise

Ease of working relationship

***Example of how vectoring cost can impact profit:

If we buy 25 shirts for \$10/shirt with a \$40 charge for vectoring then those shirts will cost us \$290. If we sell those shirts for \$20 each we would have **\$210 profit**

If the vectoring cost \$120 then our cost is \$370 and our **profit is \$130**

That is a \$180 difference...
Something to consider!

New Business:

1. Motion to re-vote on logo – approved
2. New logo voted in – arts and graphics will make changes and post in FB group for comments and approvals to bring to next meeting
3. Honor convention package to winner of original logo voted in.
4. Have budgets in by convention meeting 5.5.17
5. Add new members to closed Facebook group

Old Business:

Motion to Adjourn

Convention Meeting Schedule:

Friday May 5th, 2017

Friday May 19, 2017